12/17/85

					EST							
				1ST QTR					2ND QTR	S		
	JUL 85	AUG 85	SEP 85	TOTAL		OCT 85	NOV 85	DEC 8 5	TOTAL		TOTAL	
-												
SALES	17200	39800	102200	159200		84200	140600	7520 0	300000		459200	
	17200	=====		=====				75200	=====		=====	
TRADE RECEIPIS	63547	41404	60669	165620	104.03	64100	115200	114200	293500	97.83	459120	99.98
Version Distriction	AND THE PART HAND THE PART HAND											
MKIG CO DISBURSEMENIS LOCAL INVENIORY	1472	2029	1790	5291	3.32	2300	4600	440 0	11300	3.77	16591	3.61
FRI, DUIY	2458	3938	2901	9291	5.84	3800	5400	5500	14700	4.90	23997	5.23
FRI 10011	2430	3930	2501	3231	2.04	3000	J 1 00	3300	14/00	4.50	23331	J, Z)
PAYROLL	3897	4490	3542	11929	7.49	3100	5600	4300	13000	4.33	24929	5.43
ADVERTISING	4488	3936	3108	11532	7.24	7900	10500	11700	30100	10.03	41632	9.07
OTHER OPERATING	15065	6642	7277	28984	18.21	11100	12300	14000	37400	12.47	66384	14.46
INTEREST	1938	1655	1984	5577		1900	700	5000	7600		13177	
INCOME TAXES	4687	285	631	5603		400	1200	0	1600		7203	
CAPITAL EXPEND	755	71	38	864		100	100	500	700		1564	
TOTAL MKTG CO DISBURSEMENTS	34760	23046	21271	79077	49.67	30600	40400	45400	116400	38.80	195477	42.57
					15.07			10100		30.00		121657
				•								
MANUF CO DISBURSEMENTS	0006	0207		05050	16.04	7400	10100	05100	F1 600	17 00	55.450	16.00
JAPAN	8906	9397	7556	25859	16.24	7400	19100	25100	51600	17.20	77459	16.87
HONG KONG & TAIWAN	5398 5388	4536 4902	7564 3011	17498 13301	10.99	10000 4600	15900	15400	41300	13.77	58798	12.80
BRAUNSCHWEIG SEMICONDUCIOR	5824	4902 7175	5857	18856	8.35 11.84	6700	10200 6900	5300 5300	20100 18900	6 . 70	33401 37756	7 . 27
SITICATOCIOR	5024	/1/5	3037	T0000	11.04	0/00	0900	5500	10900	0.30	3//30	0.22
TOTAL MANUE CO DISBURSEMENT	25516	26010	23988	75514	47.43	28700	52100	51100	131900	43.97	207414	45.17
del New Charles and the	2077	7650	15410	11000	C 00	4000	20702	7.7770.0	45000	15.05	E6000	10.04
** NET CASH FLOW **	3271	- 7652	15410	11029	6 . 93	4800	22700	17700	45200	15.07	56229	12.24

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